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TN REGULATORY AUTHORITY
March 6, 2003 DOCKET ROOM

VIA HAND DELIVERY

Mr. Joe Werner
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, Tennessee 37243

Re: CLEC Application of Granite Telecommunications, LLC
Docket No. 03-00068

Dear Mr. Werner:

Please accept the enclosed original and fourteen copies of a revised Small and Minority Business Plan to replace the previous Plan submitted with the CLEC Application for Granite Telecommunications, LLC.

If you have questions regarding this matter, or if you require additional information, please give me a call at 252-2302.

Very truly yours,

BOULT, CUMMINGS, CONNERS & BERRY, PLC

By:

April A. Ingram

AAI/aai
Enclosures

cc: Patsy Fulton
Stacey Klinzman, Miller Isar, Inc.
Geoff Cookman, Granite Telecommunications, LLC

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**Granite Telecommunications, LLC
SMALL AND MINORITY OWNED**

**TELECOMMUNICATIONS BUSINESS PARTICIPATION
PLAN**

Submitted to:

**Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37243-0505**

Submitted by:

**Granite Telecommunications, Inc.
Pursuant to § 65-5-212 of the
Tennessee Code Annotated (T.C.A.)**

**SMALL AND MINORITY OWNED TELECOMMUNICATIONS
BUSINESS PARTICIPATION PLAN OF
Granite Telecommunications, LLC**

Pursuant to T.C.A. §65-5-212, as amended, Granite Telecommunications, LLC ("Granite") submits this small and minority-owned telecommunications business participation plan (the "Plan") to the Tennessee Regulatory Authority ("TRA") along with its Application for a Certificate of Public Convenience and Necessity to provide competing intrastate and local exchange services in Tennessee.

I. POLICY STATEMENT

The purpose of §65-5-212 is to provide opportunities for small and minority-owned businesses to provide goods and services to telecommunications service providers. Granite is committed to the goals of §65-5-212 and to taking steps to support the participation of small and minority-owned telecommunications businesses in the telecommunications industry. Granite will endeavor to provide opportunities for small and minority-owned telecommunications businesses to compete for contracts and subcontracts for goods and services. As part of its procurement process, Granite will make efforts to identify and inform minority-owned and small businesses that are qualified and capable of providing goods and services to Granite of such opportunities. Granite will seek to increase awareness of such opportunities so that companies not otherwise identified will have sufficient information to participate in the procurement process.

II. DEFINITIONS

As defined in §65-5-212:

Minority-Owned Business. Minority-owned business shall mean a business which is solely owned, or at least fifty-one percent (51%) of the assets or outstanding stock of which is owned, by an individual who personally manages and controls daily operations of such business, and who is impeded from normal entry into the economic mainstream because of race, religion, sex or national origin and such business has annual gross receipts of less than four million dollars (\$4,000,000).

Small Business. Small Business shall mean a business with annual gross receipts of less than four million dollars (\$4,000,000).

III. ADMINISTRATION/IMPLEMENTATION OF PLAN

Granite's Plan will be overseen and administered by the individual named below, hereinafter referred to as the Administrator, who will be responsible for carrying out and promoting Granite's full efforts to provide equal opportunities for small and minority-owned businesses. The Administrator of the Plan will be:

Name:	Geoffrey Cookman
Title:	Director – Regulatory Affairs and Carrier Relations
Address:	Granite Telecommunications, LLC 234 Copeland Street Quincy, Massachusetts 02169
Telephone:	(617) 847-1500
Facsimile:	(617) 847-0931

The Administrator's responsibilities will include:

- (1) Maintaining an updated Plan in full compliance with §65-5-212 and the rules and orders of the TRA.
- (2) Establishing and developing policies and procedures necessary for the successful implementation of the Plan.
- (3) Preparing and submitting such forms as may be required by the TRA, including the filing of required annual updates.
- (4) Serving as the primary liaison to and cooperate with the TRA, other agencies of the State of Tennessee, and small and minority-owned businesses to locate and use qualified small and minority-owned businesses as defined in §65-5-212.
- (5) Searching for and developing opportunities to use small and minority-owned businesses and encouraging such businesses to participate in and bid on contracts and subcontracts.
- (6) Providing records and reports and cooperating in any authorized surveys as required by the TRA.
- (7) Establishing a record-keeping system to track qualified small and minority-owned businesses and efforts to use such businesses.
- (8) Providing information and educational activities to persons within Granite and training such persons to seek out, encourage, and promote the use of small and minority owned businesses.

In performance of these duties, the Administrator will utilize a number of resources, including:

Chambers of Commerce
The Tennessee Department of Economic and Community Development
The United States Department of Commerce
Small Business Administration
Office of Minority Business
The National Minority Supplier Development Counsel
The National Association of Women Business Owners
The National Association of Minority Contractors
Historically Black Colleges, Universities, and Minority Institutions

The efforts to promote and ensure equal opportunities for small and minority- owned businesses are primarily spelled out in the Administrator's duties above. Additional efforts to provide opportunities to small and minority-owned businesses will include offering, where appropriate and feasible, small and minority-owned businesses assistance with technical, insurance, bonding, licensing, production, and deadline requirements.

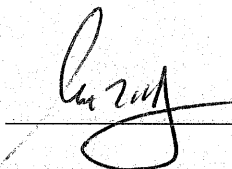
IV. RECORDS AND COMPLIANCE REPORTS

Granite will maintain records of qualified small and minority-owned business and efforts to use the goods and services of such businesses. In addition, Granite will maintain records of educational and training activities conducted or attended and of the internal procurement procedures adopted to support this plan.

Granite will submit records and reports required by the TRA concerning the Plan. Moreover, Granite will cooperate fully with any surveys and studies required by the TRA.

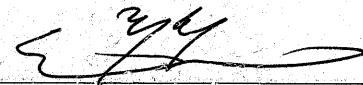
(SIGNATURE NEXT PAGE)

Granite Telecommunications, LLC

By: 
Robert T. Hale, Jr., President

Dated: March 4, 2003

Subscribed and sworn to before me this 4th day of March 2003 at Quincy, Norfolk County,
Commonwealth of Massachusetts.


Notary public in and for the Commonwealth
of Massachusetts, residing at _____
148 OLDS FORGE ROAD
HANOVER, MA 02339

My Commission Expires: Nov 12, 2004

Garrett M. McGurrin
Notary Public
My Commission expires: Nov. 12, 2004